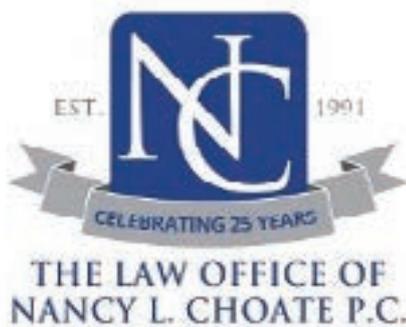


Nancy Choate

"We appreciate their support through the years. Many are long-term clients, and some have been with me for literally 25 years. We have that life-long bond."

—Nancy Choate
Owner, Nancy L. Choate P.C.



After a quarter century in business practicing estate planning and elder law, Nancy Choate has developed close relationships with her clients.

"We appreciate their support through the years," Choate said. "Many are long-term clients, and some have been with me for literally 25 years. We have that life-long bond."

She opened the Law Office of Nancy L. Choate P.C. because she likes to help people, and 25 years later, she still enjoys her work and the opportunity to help others. Her focus includes estate planning, elder law, trust and probate administration, asset protection, business planning and special needs trusts.

"One of the most important things you can help someone do is plan for the future and the legacy they want to leave," she said. "One of the most important documents a person can sign is a will or a trust. It ensures that what you've worked so hard for is used wisely. It's your legacy."

Estate planning is not just a one-

time event, she said. It is a process, which is why long-term relationships with clients are important. She helps them navigate life changes, whether it is celebrating a new baby, starting a new business or establishing a business succession plan. She also helps clients develop plans to care for family members with disabilities or implement the estate plan a loved one has established.

Choate employs a personalized approach to providing legal advice, and she said she wants to provide a comfortable environment for clients. "We created a place that is warm and inviting, where needs are met efficiently and timely."

Choate earned her law degree at Vanderbilt University School of Law. She is a member of the Tennessee Bar Association, (Elder Law, Estate Planning and Probate Sections), Madison County Bar Association, National Academy of Elder Law Attorneys, Academy of Special Needs Planners, Wealth Counsel, Elder Counsel and the Howell Edmonds Jackson Inn Of Court. Choate has received a Martindale-Hubbell Peer Review Rating of AV Preeminent from her fellow lawyers, which is the highest peer rating standard.

Choate is a member of the Leadership Jackson Alumni Association, a past board member of the Carl Perkins Center for the Prevention of Child Abuse and past president of the Jackson Exchange Club, where she was named the 2009 Exchange of the Year. Choate frequently is invited to speak about estate planning, probate and elder law.

The Jackson attorney is using her 25th year in business to thank her clients, friends and professional advisors for their constant encouragement and support. She said she is passionate about championing local nonprofits that also help her clients, such as the Alzheimer's Association, West Tennessee Healthcare Foundation and the STAR Center.

"Nonprofits provide support and other assistance to families," she said. "I can help my clients with the legal part of it, but I can also point them to the resources that can help them further. I really try to partner with these organizations on a regular basis."

As her relationships with clients have grown, her business has grown. She began with one part-time employee on the second floor of a building downtown. Today, she has five full-time and two part-time employees in a suite on North Parkway.

"Our client base includes people from all regions of Tennessee – not just Jackson," Choate said.

Through the years, she said she has seen constant changes in the law and how it is applied – but she is confident she picked the right area of the law to practice.

"I am constantly learning something new," she said. "Each client is different and requires me to be a good listener, as well as creative, to determine the best plan for them. I focus on understanding the objectives of each client and serve as a guide to them as they navigate financial, healthcare and estate planning."